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Randall Stephenson
Chairman and Chief Executive Officer
AT&T Corporation
175 East Houston, Suite 1300
San Antonio, TX 78205

March 22, 2017

Dear Mr. Stephenson,

As AT&T wireless, wireline and DirecTV workers, we are writing to share concerns about AT&T's decisions to cut more than 12,000 U.S. call center jobs since 2011 – over 30% – and offshore thousands of jobs to Mexico, the Philippines, the Dominican Republic, India and other countries.

It's particularly troubling to see the company spend tens of thousands of dollars on advertisements in the Washington Post, New York Post and other major publications telling the public only a partial story of AT&T's treatment of U.S. workers. You're leaving out important details, like the company's resistance to settling fair contracts with tens of thousands of the working people who keep this business running.

We help AT&T make over \$1 billion a month in profits, but the company has chosen to cut pay and benefits and offshore and outsource more and more jobs every year. To truly "invest in America's future," AT&T must come to the bargaining table with serious proposals that support good jobs in the USA.

Right now, more than 17,000 workers at AT&T West and East are working without a contract and 21,000 workers with AT&T Mobility are working under a contract extension. We are continuing to bargain in good faith and we are committed to making AT&T a better place to work for our families and our customers. That means we're holding the line on some basic principles that will make AT&T a company that genuinely helps communities across our country thrive.

But here's the reality: In cities and towns from Illinois to California, AT&T has closed large call centers, leaving hundreds of families stranded. In other cities, including Paramus, New Jersey; Pueblo, Colorado and across Ohio, AT&T has chosen to downsize thousands of call center jobs. AT&T has also outsourced more than 60% of its retail stores to low-wage third party dealers, undermining the standards of its own retail employees.

If the message in your recent ads is sincere, we hope you will join us at the bargaining table with a real commitment to end offshoring and outsourcing and support good jobs here at home.

Sincerely,

Den'o Greer
AT&T Service Representative
Van Nuys, California

James Stiffey
Retail Sales Consultant
Pittsburgh, Pennsylvania

Summiya Mahdi
DirecTV Service Representative
Denver, Colorado