

Annual Report 2018



VOICE-BUFFALO, INC.

“Faithfully Bringing Forth Justice”



About VOICE-Buffalo

Organizational Rebranding and Transformation

What is VOICE-Buffalo?

VOICE-Buffalo (VOICE) is an interfaith, interracial group of over 50 faith-based and community groups working together to bring forth social justice and equity in Erie County through organized, collective action.



Our Values:

*We believe in the **Power of Faith** to unite rather than divide us; our diverse traditions call us to act together to effect change.*

*We believe in **Justice**. We work to eliminate bias in ourselves and the systems that structure our way of life.*

*We believe in **Equity**. If we are to overcome systemic oppression, we must address individual needs.*

*We believe in **Democracy**. People should have a say in the decisions that affect them.*

*We believe in **Inclusion**. True democracy means that no one is left out.
We believe that **Positive Change is Achievable**.*

Our Methodology:

Relationship Building – we develop strong ties between individuals and within communities through common interests.

Collective Action – we work together to build grassroots local, regional, state-wide, and national mass movements.

Leadership Development – we challenge and empower ordinary people to take on leadership roles in the struggle for justice.



What is community organizing?

Community organizing is a systematic approach to addressing the root causes of social problems. It is a process by which people investigate and act together to change their communities and society. Through community organizing people build relationships across differences to work on issues they share in common. Together, they identify shared goals and learn tools to make changes that improve their lives and the society.

Why is VOICE interfaith?

Faith is central to our work for many reasons. While we experience faith in very different ways, many of us share a common belief that the community and the world in which we live in can look different. The belief in the unseen is a powerful ingredient to overcoming the apathy and resignation that often stands in the way of improving communities. Many of us find strength and guidance in our faith to take the risks necessary to act on behalf of ourselves and others. And in many of our neighborhoods, faith institutions hold together the fabric of community life and thus provide a strong social and financial basis for a broad-based community improvement effort.

2018: A New VOICE

Structural and Organizational Changes

In February 2018 VOICE-Buffalo held our annual members meeting and retreat, where we voted to approve new by laws that establish a new system of membership and board governance. While VOICE is still a member organization, we have a community of leaders that are not connected to a church or member organization who are committed to social justice and VOICE-Buffalo. We now have councils of individual members that vote through a member representative the same way that a church would, therefore maintaining equal power.

We also changed the structure of our board. Formerly, VOICE operated with a 40-person board, having one board representative for each organization. In addition to this, an Executive Committee of officers of VOICE's Board would meet monthly. We decided to simplify this structure to streamline operations and refocus our members' energy on our organizing work. VOICE now has an elected board of 11 members, who are a mix of representatives from various

member organizations, plus an individual council member. We also have more women on the board than ever before, as well as our first ever Latina board member.

For our member representatives that formerly would have met monthly, VOICE Buffalo holds membership council meetings on a quarterly basis, with a different institutional member hosting each time. At these meetings, finances, campaign updates, and major happenings in VOICE are discussed in depth, while we also use the opportunity to glean insight from our members. We also have a monthly newsletter to share campaign updates. Board members are also involved in a number of campaigns and committees, including the Leadership Development Committee, Clergy Caucus, and Membership Committee.

We would like to thank our Board of Directors for their leadership and governance:

- Pastor James Giles, President – Greater Works Deliverance Fellowship
- Michael Tritto, Jr., First Vice President – Buffalo Quaker Meeting
- Marianne Rathman, Second Vice President – Pilgrim St. Luke’s/El Nuevo Camino
- Dennis Walczyk, Treasurer – Catholic Charities
- Sarah Smith, Secretary – Individual Members Council
- Fr. Harry Grace, Fund Development Chair – St. Mark’s & All Saints Episcopal
- Shanise Anderson, Personnel Committee Chair – Cold Spring Bible Chapel
- Zaida Rice, Membership Committee Chair – New Mt. Ararat Temple of Prayer
- Jimmy Darby, At-Large Member – First Calvary Baptist Church
- Chrissy Erbacher, At-Large Member – Nativity of the Blessed Virgin Mary
- Mickey Vertino, At-Large Member – University Heights Collaborative

We would also like to thank our Campaign Chairs for their commitment to the work:

Accessibility Task Force

Marie Malinowski
Mike Rogers

Black Entrepreneurs Initiative

Onaje Lamont
Jamil Kasumu
Alexander Wright

Peace Hubs Committee

Pastor Dan Schifeling

Criminal Justice Task Force

Pastor Scott Johnson
Pastor Gerard Williams

BNCRC

Chaired by the WNY Law Center

RED/DMR

Aimee Neri

National Network Transition

Faith in Action

In August of 2017 VOICE, BILT, and NOAH voted to separate from Gamaliel and formed a Transition Committee to search for a new National Network. In May 2018 a unanimous vote was held to join Faith in Action, formerly PICO.

Faith in Action was founded in 1972 under the leadership Father John Baumann, a Jesuit priest who had learned community organizing Chicago. They began as a regional training institute to help support neighborhood organizations in California, first as the Oakland Training Institute, later renamed the Pacific Institute for Community Organizing (PICO). In 2004, having grown to include organizing efforts across the country who also hoped to act together to influence federal policy, they became PICO National Network. In 2018, to better reflect our mission and our vision for the future, they renamed the organization Faith in Action. Today, Faith in Action has 45 affiliated federations working in 200 cities and towns and 21 states.

The foundation of Faith in Action is made up of faith institutions that join together in local chapters in their cities, towns or metropolitan regions. These chapters work on local issues to make their communities better, more racially equitable places to live. State organizations provide training, support and coaching to local chapters and help their member congregations and people of faith from across the state work together on larger state and national issues. At the national level Faith in Action is led by and accountable to these state member organizations.



Campaigns

Accessibility Task Force

In 2018, VOICE-Buffalo built statewide power around its Accessibility/Disability Rights Campaign. Our core value within this campaign is that we, the people, should have a voice in the services provided to us! Our community is disturbed by the inadequate and inaccessible location of New York State’s regional Developmental Disabilities Services Office, which is located in West Seneca, NY. The facilities are the grounds of a former institution for people with disabilities. It hearkens to a time when society did not recognize the human rights or value of people with disabilities.

Tired of being ignored on County and State levels about our concerns, in July we marched the three miles from South Gate Plaza (the nearest bus stop) to the DDSO site, walking and rolling over gravel, uneven sidewalks, grassy areas, and places where there was no sidewalk to safely walk. This action drew media, politicians, police, and over 300 people with disabilities and allies together, demonstrating the inaccessibility of the current site.



Throughout 2018, the VOICE-Buffalo Accessibility Task Force developed a close working relationship with the state commission, the Office for People with Developmental Disabilities (OPWDD). However, final approval comes from the New York State Governor’s office. The task force asked Lt. Governor Kathy Hochul for three things:

1. To commit to a long term strategy of moving all services from the current DDSO location in West Seneca into Buffalo
2. To sanction and convene a Citizens Inclusion Workgroup composed of leaders from the Accessibility Task Force and state officials involved in the operation of the DDSO
3. Funding to open a local DDSO satellite office that will house core services, as an objective to accomplish within one year.



At the October 25th Public Meeting, which drew over 700 of our neighbors, partners, and politicians from all over the region, ***we won all three asks.***

Campaign Victories:

- ***Commitment to permanently relocate all DDSO services***
- ***Citizens Inclusion Workgroup, giving us a voice in OUR services***
- ***Commitment to open a DDSO satellite office in Buffalo in 2019***



In 2019, we will hold our politicians accountable to the commitments they made, as we continue to build power to create systemic change and a more equitable Buffalo for people with disabilities.

Criminal Justice Reform

Visioning a Racially Just and Equitable City and County

Within this campaign, we seek to destroy the empire of systemic inequity within the criminal “injustice” system, working to ensure that law enforcement, adjudication, and criminal corrections are fair and just for our black and brown neighbors.

We are currently working to implement Law Enforcement Assisted Diversion (LEAD), a pre-arrest diversion program throughout Erie County, and also working to eradicate school suspensions, which would disrupt the school to prison pipeline and decrease youth arrest and detention rates by 20%. Thus far in our restorative justice initiative we have established Peace Hubs in our community, which are safe spaces for implementing interventions to crime and conflict.



Peace Hubs Project – Promoting Restorative Justice



In 2018, VOICE-Buffalo’s Criminal Justice Task Force developed a network of Peace Hubs to promote and facilitate Peace Circles and Peace Conferences to move our city from a punishment model to a restorative model of justice.

VOICE has established monthly Peace Circles at R Healin' Center and the Unitarian Universalist Church of Buffalo, which have addressed crimes committed by the Alt-Right against people of color, repaired relationships between members of different faiths, and built power in parents of black and brown children fighting to end unnecessary school suspensions and ensure their children's right to a quality education.



***Added 2 New Peace Hubs
Built Relationships with Erie County Restorative Justice
Coalition, VIP Parents, and other groups***



We look forward to continuing to promote and facilitate participation in Restorative Practices in 2019, as this is a key component of our campaign against school suspensions and our LEAD campaign.

Criminal Justice Reform

Campaign Against School Suspensions

School suspensions are analogous to incarceration. They do not address the underlying problems that lead to bad behavior and may well intensify those problems. They are a large part of the school to prison pipeline.

School suspensions disproportionately affect African American students. While African Americans make up 47% of student enrollment, they make up 69% of the suspensions. Short-term suspensions have been over 8,000 per year for the last 5 years; they exceeded 10,000 in 2014-15. Long-term suspensions have exceeded 1,700 per year and topped 2,000 in 2013-14. Suspension rates rise from pre-K to 9th grade, where they peak.

If you have a story about someone you love being suspended, please contact Whitney at whitney@voicebuffalo.org

In 2010, Jawaan Daniels, a 15-year-old freshman, was suspended for walking through the halls without a hall pass. This young boy was shot at a nearby bus stop waiting to go home. His death was a wakeup call that led to the adoption of Restorative Practices in the Buffalo Schools Code of Conduct.

Despite the implementation of the Code of Conduct, however, our schools continue to condition our children for incarceration. We must stand as a community to address the actual problems that prohibit our kids from learning. In 2019 we will make maximum use of Restorative Practices in the Buffalo Public Schools by engaging the community with Restorative Practices and making them culturally normative. We must teach mindfulness and communication as ends in themselves and as a means to self-empowerment, academic education being just one mode of self-empowerment.

Finally, **we must eradicate suspensions in early childhood education.** It is most egregious that pre-k and kindergarten resort to suspensions to discipline very young children.

Criminal Justice Reform

Law Enforcement Assisted Diversion (LEAD)

In 2018, VOICE-Buffalo’s Criminal Justice Task Force built relationships with local social service providers, D.A. Flynn’s office, Police Oversight Committee Chairman David Rivera, and Buffalo Police Commissioner Byron Lockwood, with the goal of implementing a Law Enforcement Assisted Diversion program.

LEAD is a pre-arrest diversion program designed to keep folks out of the criminal justice system, instead referring them to services to help with poverty, substance abuse, and mental health issues. With buy-in from key stakeholders, we look forward to implementation of the program soon.

Community Demand: Over 1,500 postcards signed, urging implementation of LEAD as soon as possible.

With buy-in from key stakeholders, we look forward to implementation of a LEAD program in our city soon.



Bail Reform

Transforming an Unjust System

In counties across Upstate and Western New York, lack of funding for public defense at arraignment serves to further entrench miscarriages of justice within our criminal justice system. Our communities need and deserve comprehensive bail, speedy trial, and discovery law reform. This is why VOICE-Buffalo partnered with JustLeadershipUSA, Prisoners Are People Too, and other partners across the Buffalo and the state to boldly launch a campaign called #FREEnewyork and bring justice to jails across our state.

New York must pass bail reform that eliminates money bail, protects the presumption of innocence and the right to freedom, sets strong limits on when and how any pretrial conditions are instituted, and prohibits the use of biased risk assessment tools. New York must pass a true speedy trial law that dictates specific timelines by when a defendant must be brought to trial, covers all crime categories and enforces the right to a fair & timely trial. New York must pass a discovery law that requires open, early, automatic, and mandatory discovery, guaranteeing defendants access to vital information about their case.

The failure of our criminal justice system is a statewide problem that requires bold, state-level action. Solutions must be driven by the voices of directly impacted individuals.

VOICE-Buffalo partnered with Prisoners Are People Too and held a healing circle in February 2018 for those who had been incarcerated. These stories were audio recorded and collected with others as the #FREEnewyork campaign moved across the state to march in Albany for Bail Reform.

•70% of the people held in our jails have not been convicted. They are legally innocent but denied their freedom because of New York's broken bail, speedy trial, and discovery laws.

•63% of jailed New Yorkers are incarcerated outside of New York City.

I had a friend who was in the **Erie County Holding Center** for like four months.

They had no evidence against him,
so they dropped his charge
from a D felony to A misdemeanor
and offered him “time served” and probation.

When they offered
him the plea,
I’m like,

**“Don’t cop out.
What kind of job
you gonna get?”**

He’s like,

**“Man, but what my
kids gonna do?
Who’s gonna
support them
while I’m in here?”**



He’d been in there so long. He missed Thanksgiving.
He was gonna be in there for Christmas.
New Year’s was comin’ up. He was gonna miss all that.
And then he was talking to his kids on the phone.

And he took the plea.

designed collaboratively with Tanya Linn Albrigtsen-Frable
msmensend@gmail.com



#FREEnewyork
A campaign led by JLUSA

Addressing Racial & Ethnic Disparities

Disproportionate Minority Representation in Family Court System

Erie County Family Court serves a population of 925,528 people spanning across urban, rural and suburban areas. Children who identify as African American comprise approximately 13.9% of Erie County's general population, but lamentably represent 51.2% of the children and youth in care. We believe the interplay of implicit bias, racial anxiety, structural racism and a lack of awareness of how these factors impact youth in care create the profound inequity.

The number of Juvenile Delinquency (JD) and Persons In Need of Supervision (PINS) cases will drastically increase as a result of NY's Raise the Age Legislation taking effect.

Presently, Erie County Family Court handles about 1,012 JD/PINS annually, however this number will increase drastically with Raise the Age legislation going into effect. In 2017, a total of 163 youth were placed outside of their home. The court adjudicated 118 youth as juvenile delinquents and 45 were adjudicated as persons in need of supervision. Erie County probation is presently supervising 134 youth on formal probation, 84 ACD supervision and 62 Pre-Dispositional supervision cases. Erie County Probation averages about 250 regular supervision cases annually.



In 2017, in response to overwhelming evidence that children of color were being treated differently than white children by the Erie County Family Court system, Erie County Family Court invited VOICE-Buffalo, Community Foundation Buffalo, and other partners of Erie County Department of Social Services to join the Disproportionate Minority Representation (DMR) committee. This

committee is chaired by Judge Mary Carney and Judge Sharon LoVallo, both passionate allies in this work.

In November 2018 our group completed a certificate program at Georgetown University as part of an 18-month capstone project, committed to reducing racial and ethnic disparities in Family Court. We will seek to increase understanding of the systems and knowledge of the disparities that exist for families of color. We will develop a sustainable plan for moving forward with case monitoring and guided assistance for families. We will strive to meaningfully improve the representation, advocacy, and decision-making processes on behalf of our families in need.

In 2019 VOICE-Buffalo will play a key role in facilitating community dialogues and working with the committee to develop a Parent Navigator Network to plan community meetings in a restorative fashion to acknowledge our systems past failures, build trust in the child welfare and juvenile justice systems, and identify resources for children in their own communities.

We are passionately motivated to affect long term change. The number of children of color in care has disproportionately increased over the past 10 years. We are saddened and disappointed but we are not discouraged. Through all of our experiences, attempts and learning we are now more than ever ready to continue our work, strengthen our skills and expand our work to the larger community.

Economic Dignity

Overcoming inequity on Buffalo's East Side

During a time of economic downturn and high unemployment, particularly among young people of color, Buffalo needs innovative strategies to generate growth and wealth among black owned businesses, particularly those among the eastside of Buffalo. Historically our communities have been red-lined, gentrified, and racially divided, causing blight among our communities that hold so much history within our community. We have an epidemic where the majority of small businesses fail, that directly conflicts with a resurgence Buffalo is experiencing while catering to the development of business growth for the already privileged.

Black Businesses only get 2% of the \$1 Trillion African American buying power

One of the most pressing problems facing communities around the world is the lack of opportunities for ownership of People of Color. The era of ‘a job for life’ has ended. Today’s generation should have opportunity to actualize wealth and ownership within our own community, obtaining employment dependent on creating their own job in a market they excel in. It’s time for business owners to come together in solidarity, education, motivation, and mentorship to reclaim the wealth and consumer buy-in that lays dormant for Black business owners in Buffalo. Co-operatives are one strategy based on fairness, democracy, and equality. The co-operative business model has a global track record in helping communities become sustainable and achieving more equitable distribution of wealth. The Black Entrepreneurship Initiative seeks to create and sustain black businesses that specializes in efficiency and accountability to empower our community.

In 2018 we established the Black Entrepreneurship Initiative, made up of over a dozen entrepreneurs from Buffalo’s eastside. This campaign is currently in the research phase, collecting data from business owners as well as consumers on how our cooperative model can best serve the community while building generational wealth in Buffalo’s historically impoverished East Side.



BNCRC

Buffalo Niagara Community Reinvestment Coalition

The Buffalo Niagara Community Reinvestment Coalition is a coalition of community organizations representing diverse stakeholders advocating to ensure fair and equal access to financial services/products, and increased private and public investments in low and moderate income communities, especially communities of color. Our communities are “underbanked” not having enough branches on the East Side, which are instead replaced with check cashing places.



Chaired by the Western New York Law Center, BNCRC’s members include VOICE-Buffalo, PUSH Buffalo, PPG and Puerto Rican Committee for Community Justice (PRCCJ), Belmont Housing Resources for WNY, Buffalo Cooperative Federal Credit Union (BCFCU), Housing Opportunities Made Equal (HOME), Latin American Cultural Association (LACA) and the Buffalo Urban League.

We create, support, and implement sustainable solutions to enhance and empower neighborhood and individual well-being.

The KeyBank Community Benefits Agreement was reached in 2016 and came into effect on January 1, 2017. The five-year agreement commits KeyBank to increased levels of investment and product innovation across their national footprint with specific amounts outlined for the Buffalo-Niagara region. Key's plan is valued at \$16.5 billion, but it touches markets in all 15 states where Key operates.

The Northwest Bank Community Benefits Agreement was announced on March 3, 2017 and will be in place for five years. It commits to significantly increasing Northwest’s lending and reinvestment. Northwest's community benefits plan for the region is valued at \$102 million. This agreement is exclusive to the Northwest footprint in the Buffalo-Niagara region.

Both Northwest and Key are entering year three of their five-year community benefits plans.

Northwest's new branch just opened its doors, and Key's new branch is expected to open this spring. As a result of our relentless work, partnering with banks and holding them accountable to their CBA’s:

- Northwest Bank has opened a new branch on Jefferson Avenue.
- KeyBank plans to open a branch this spring, at East Delavan Avenue and Grider Street
- M&T Bank just spent \$2 million to upgrade four East Side branches.

Integrated Voter Engagement

Increasing Participation in the Democratic Process

A core facet of organizing work is organizing the vote. When the community is engaged in the democratic process, it can better hold public officials accountable to the needs of the people.

Following a training session on voter engagement work at Faith in Action Regional Leadership Training in July 2018, **VOICE launched our first Integrated Voter Engagement campaign in partnership with the Coalition for Economic Justice and PUSH Buffalo.** This is vitally necessary work in a city and county with historically very low voter turnout.

OVER 1,000 DOORS KNOCKED

Erie County Board of Elections estimates over 60% of registered voters cast a ballot – all-time high for a midterm.

In partnership with three other organizations in WNY, our team knocked over 1,000 doors, registered voters, reminded people to get out to vote, and educated residents about their voting rights. We are honored to have been a part of an impressive 2018 midterm election turnout, with over 60% of registered voters casting a ballot.



We look forward to expanding this work in 2019. Our goals include developing a year-round Get Out The Vote campaign, and targeting youth in local schools to promote early registration and civic engagement among young people in our community.

Leadership Training

Building Community Leaders

Our Leadership Development Team accomplished a feat that has never been done in the history of VOICE-Buffalo. VOICE now has more members trained than ever before, sending a total of 49 people to regional training, as opposed to national training. We have also grown in our diversity of faith traditions represented, with Catholic, Muslim, Jewish and Messianic leaders all attending training. Our Leadership Development Committee has expanded and diversified, creating exciting new opportunities for leaders and congregations.

Instead of having National Leadership Training in 2018, Faith in Action held regional trainings for its affiliates and federations. This change was monumental for us because it made trainings more accessible and enabled us to bring the largest number of leaders to date.

•7 Trainings Held

•173 Leaders Trained, including 70 New Leaders





2018 Trainings:

- Integrated Voter Engagement
 - New Principles of Organizing
 - Local Annual Joint Training with NOAH and BILT: How to Organize Your Narrative
 - Faith in Action Mid-Atlantic Regional Leadership Training
 - Faith in Action Leadership Summit
 - Faith in Action Organizers and Directors Training
- Restorative Practices (monthly, including quarterly trainings with Erie County Restorative Justice Coalition)

We look forward to sending more leaders to National and Regional Leadership Training opportunities in 2019.

Membership

Building our Organization

In 2018, VOICE-Buffalo revised our bylaws to welcome individual members – those unaffiliated with another member organization or congregation – to our family. We are excited to welcome new faces to our membership, and we are committed to ensuring that everyone has a voice within our movement to build the Beloved Community.

This year VOICE-Buffalo welcomed four new Institutional members: Family Promise of WNY, First United Methodist Church, Ironworkers Local, Parent Network of WNY, and R Healin' Center.

We look forward to the relationships we will build and continue to develop in 2019.

27 New Individual Members
5 New Institutional Members

Annual Awards Banquet

Celebrating Our Community Leaders

VOICE's 2018 Annual Awards Banquet brought together 450 guests to celebrate the contributions of 6 community leaders:

- Deacon Jerome Wright, Organizer, Campaign for Alternatives to Isolated Confinement, and founder of the MAN Project
- Dina Thompson, Board President, Erie County Restorative Justice Coalition
- Rev. Gerard Williams, Pastor, Unity Fellowship Church
- Gertrude Jones, Founding President of Buffalo Immigrant Leadership Team
- Dr. Andrew Marcum, Program Director, Center for Self-Advocacy
- Michael Tritto, Jr., Associate Director, Gloria J. Parks Community Center

***Raised \$38,500 Net Revenue for Our Mission
Record Attendance of 450 Guests***

Thank you so much to our Corporate Sponsors:



We hope you will join us at our 2019 Banquet on April 11th, 2019, honoring Betty Jean Grant, Elder Kelly Galloway, Jericho Road Community Health Center, Pastor James Giles, Jessica Pirro (Crisis Services), and BILT youth leader Christella Ombeni!

Grants and Grassroots Funders

Thank You to our Funding Partners!

In 2018 VOICE-Buffalo received support for our mission from a number of foundations, including:

- **Catholic Campaign for Human Development:** \$65,000 for 2018-2019 Grant Year (a \$5,000 increase from the previous grant year)
- **Needmor Fund:** \$35,000
- **Edward Hutton Foundation:** \$25,000
- **Garman Family Foundation:** \$20,000 – a new grant to fund BILT programming

Grassroots Sustainers: \$17,000

One-Time Donations: \$22,000

Planned Gift: \$36,675

These figures represent a **17% increase in revenue from grassroots donors** in 2018, plus our first-ever planned gift. From the bottom of our hearts, THANK YOU to all our community supporters! Each gift makes our work possible.

In 2018, VOICE partnered with NuLevel Strategies to revise our chart of accounts and style of accounting. We have also secured their accounting services and our Board is exceedingly happy with this new and improved bookkeeping structure and the improvements it has made possible in the reporting and tracking of our finances.

Very recently, within the past couple weeks, VOICE's Fund Development Committee has also expanded, and VOICE presented its first Annual Fundraising Plan for 2019 in September of 2018. We are very excited about getting clearer on organizing money, and eager to put our new leaders to the test.

2018 Financial Report

1:06 PM
02/08/19
Accrual Basis

VOICE-Buffalo, Inc.
Profit & Loss
January through December 2018
Jan - Dec 18

Ordinary Income/Expense	
Income	
40000 · Revenue from Direct Contribs	
40100 · Individ / Small Biz Contribs	22,047.69
40120 · Individual-Sustainers	16,975.65
40150 · Church Contributions	5,400.38
40200 · Corporate Contributions	22,525.00
40700 · Legacies & Bequests	36,674.98
40000 · Revenue from Direct Contribs - Other	100.00
Total 40000 · Revenue from Direct Contribs	<u>103,723.70</u>
42000 · Revenue From Non-Govt Grants	
42300 · Foundation and Trust Grants	112,500.00
42500 · Support from Public Charities	90,000.00
Total 42000 · Revenue From Non-Govt Grants	<u>202,500.00</u>
51000 · Program and Fee Revenue	
51500 · Prog Svc Rev - Affiliated Org	87,086.96
51800 · Program Service Revenue	19,225.00
Total 51000 · Program and Fee Revenue	<u>106,311.96</u>
52000 · Dues Revenue	
52100 · Individuals	320.00
52200 · Member Organizations	19,890.93
Total 52000 · Dues Revenue	<u>20,210.93</u>
54000 · Revenue from Other Sources	
54100 · Non-inventory sales	6,502.00
54400 · Rent	6,503.64
54500 · Advertising Revenue	3,125.00
54900 · Misc Revenue	300.00
54000 · Revenue from Other Sources - Other	4,524.21
Total 54000 · Revenue from Other Sources	<u>20,954.85</u>
Total Income	453,701.44
Cost of Goods Sold	
50001 · Cost of Goods Sold	
54150 · Non-inventory sales cost	7,254.24
Total 50001 · Cost of Goods Sold	<u>7,254.24</u>
Total COGS	<u>7,254.24</u>
Gross Profit	446,447.20
Expense	
70000 · Grants, Contracts, Direct Assist	
70200 · Grants & Support to Other Orgs	1,450.00
70500 · Specific Assistance-Individuals	2,500.00
Total 70000 · Grants, Contracts, Direct Assist	<u>3,950.00</u>
72000 · Salaries & related expenses	
66000 · Payroll Expenses	0.00
72100 · Officers & Directors Salaries	68,513.94
72200 · Salaries & Wages - Other	170,740.28

1:06 PM
02/08/19
Accrual Basis

VOICE-Buffalo, Inc.
Profit & Loss
January through December 2018

	Jan - Dec 18
72300 · Pension plan contributions	727.71
72400 · Employee Benefits - Not Pension	
72410 · Workers Compensation	1,205.00
72420 · Disability	460.00
72430 · Health Insurance	40,845.19
72440 · Paid Family Leave	273.06
72400 · Employee Benefits - Not Pension - Other	998.70
Total 72400 · Employee Benefits - Not Pension	43,781.95
72500 · Payroll Taxes	
72510 · Unemployment Taxes	351.35
72520 · Employer FICA	19,149.79
72540 · Other Payroll Taxes	2,104.89
72500 · Payroll Taxes - Other	25.64
Total 72500 · Payroll Taxes	21,631.67
72600 · Other Payments to Employees	0.00
72000 · Salaries & related expenses - Other	148.45
Total 72000 · Salaries & related expenses	305,544.00
75000 · Contract Service Expenses	
75100 · Fundraising Fees	635.09
75150 · Event Expenses	20,520.16
75180 · Organizing Support Services	110.00
75200 · Accounting Fees	10,668.75
75300 · Legal Fees	8,890.35
75400 · Professional Fees - Other	8,737.50
75600 · Payroll Processing Fees	2,530.49
Total 75000 · Contract Service Expenses	52,092.34
81000 · Nonpersonnel Expenses	
81100 · Supplies	5,772.90
81300 · Telephone & Telecommunications	3,972.19
81400 · Postage & Shipping	355.91
81500 · Website & Email	512.10
81600 · Minor Equipment	529.99
81700 · Printing and Copying	6,562.78
Total 81000 · Nonpersonnel Expenses	17,705.87
82000 · Facility & Equipment Expenses	
82100 · Rent, Parking, Utilities	12,006.60
82200 · Other Facility Expenses	882.00
Total 82000 · Facility & Equipment Expenses	12,888.60
83000 · Travel & Meetings Expenses	
83100 · Travel	12,864.93
83150 · Employee Local Travel & Parking	2,710.43
83310 · Conference, Convention, Meeting	2,457.89
83400 · Meals	8,686.92
83000 · Travel & Meetings Expenses - Other	0.00
Total 83000 · Travel & Meetings Expenses	26,720.17

1:06 PM
02/08/19
Accrual Basis

VOICE-Buffalo, Inc.
Profit & Loss
January through December 2018

	<u>Jan - Dec 18</u>
85000 · Other Expenses	
85200 · Insurance - Liability, D and O	2,929.75
85300 · Association Fees - Organization	9,175.00
85400 · Staff Development	979.95
85450 · Leader Training	21,985.00
85480 · Local Training Expenses	1,030.74
85600 · Outside Computer Services	108.17
85700 · Advertising Expenses	26.99
85900 · Other Expenses	0.00
Total 85000 · Other Expenses	<u>36,235.60</u>
86000 · Business expenses	
86800 · Bank Fees	96.24
Total 86000 · Business expenses	<u>96.24</u>
99666 · Ask My Accountant	7,021.43
99955 · Reconciliation Discrepancies	0.00
Total Expense	<u>462,254.25</u>
Net Ordinary Income	-15,807.05

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Accrual Basis

VOICE-Buffalo, Inc.
Balance Sheet
As of December 31, 2018

	<u>Dec 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
10000 · VOICE-Buffalo	41,670.52
10002 · VOICE Buffalo - CCHD account	33,433.94
Total Checking/Savings	75,104.46
Accounts Receivable	
11000 · Accounts Receivable	
11010 · Accounts Receivable - Other	6,050.00
11000 · Accounts Receivable - Other	36,543.01
Total 11000 · Accounts Receivable	42,593.01
Total Accounts Receivable	42,593.01
Other Current Assets	
10010 · Undeposited Funds	5,235.28
Total Other Current Assets	5,235.28
Total Current Assets	122,932.75
Fixed Assets	
16000 · Fixed Operating Assets	
16400 · Furniture and Equipment	17,511.88
Total 16000 · Fixed Operating Assets	17,511.88
17000 · Accumulated Depreciation - FA	
17400 · Accumulated Depreciation	-12,351.61
Total 17000 · Accumulated Depreciation - FA	-12,351.61
Total Fixed Assets	5,160.27
TOTAL ASSETS	<u>128,093.02</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Payables	
20100 · Accounts Payable	4,301.34
Total 20000 · Payables	4,301.34
Total Accounts Payable	4,301.34
Other Current Liabilities	
21000 · Accrued Liabilities	
21100 · Accrued Payroll	3,949.13
Total 21000 · Accrued Liabilities	3,949.13
23000 · Grants, Pass-Thru Funds Payable	-2,035.89
Total Other Current Liabilities	1,913.24
Total Current Liabilities	6,214.58
Total Liabilities	6,214.58

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Accrual Basis

VOICE-Buffalo, Inc.
Balance Sheet
As of December 31, 2018

	<u>Dec 31, 18</u>
Equity	
30000 · Unrestricted Net Assets	185,185.49
31500 · Temp. Restricted Net Assets	10,000.00
Net Income	<u>-73,307.05</u>
Total Equity	<u>121,878.44</u>
TOTAL LIABILITIES & EQUITY	<u><u>128,093.02</u></u>