MANAGEMENT TRICKS AND LIES

B I N G O

“You will lose wages and benefits.”	“The union could force you to strike.”	“We’ll form a team to address your concerns.”	Top-level management comes around a lot more.	Offers of individual promotions or raises.
“Unions protect lazy workers.”	“We don’t have to agree to what you want.”	“This will take away money that goes to helping the city thrive.”	“Give us a second chance.”	“A union will come between you and citizens.”
“The union just wants your money.”	“We can’t be flexible once you have a union.”	AFSCME FLORIDA We Make Florida Happen Free Space	Management suddenly becomes really friendly.	“The union cannot guarantee better benefits.”
“We may have to close departments or down-size.”	“This could put our budget and planning at risk.”	Distribute anti-union literature and propaganda.	Mandatory staff meetings to campaign against a union.	A bad supervisor is replaced.
“Unions aren’t for professionals like you.”	“We are a family. We can work out our problems.”	“You will pay dues and may never get a contract.”	“You don’t have a say in how the union operates.”	“Union bosses make too much.”